

February 4, 2016

To Whom It May Concern:

I am delighted to offer a letter of recommendation for Mike Hourigan who offered his services to our sales team during our 2016 National Sales Meeting in Charlotte, North Carolina. His enthusiasm, professionalism and willingness to work within our guidelines made him one of our most popular speakers throughout our program.

Mr. Hourigan was willing to speak with our Marketing and Sales Departments on several occasions prior to our meeting to ensure that we were in agreement on the scope and direction of his presentation so that our goal of motivating our sales team could be met. Also, he was able to incorporate our customers, real-life issues and even our management team into his presentation to connect with his audience and make them feel as though they were understood.

Mr. Hourigan's excitement and attention to detail helped to make our National Sales Meeting a successful event and I would highly recommend him for similar programs.

Thank you,

Sr. Marketing Manager
Greiner Bio-One North America, Inc.